

Family Law Mediation & Collaborative Divorce

Summary for Accepting and Receiving Proposals

Making Proposals:

- ✓ Is the proposal SPECIFIC? Is it absolutely clear WHO, is to do WHAT, WHERE and by WHEN?
- ✓ Is the proposal POSSIBLE? Is it physically, intellectually, or emotionally possible to perform?
- ✓ Is the proposal based on RATIONAL EVALUATION rather than emotions?

Receiving Proposals:

- ✓ ASK QUESTIONS. Don't evaluate yet- just make sure you understand.
- ✓ RESPOND- Which could be either:

I AGREE	COUNTER-PROPOSAL	I HAVE TO THINK ABOUT IT
Write it up!	Follow the steps for making proposals above.	Provide a reasonable timeline for when you either accept or make a counter-proposal.

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